



PROJECT AND CONTRACT MANAGEMENT

Theory of Change and Results Framework Design

3 day course

Classroom, online or in-house

Course overview

Programmes are designed around activities somebody already wanted to do, with a results chain reverse engineered afterwards to satisfy a funder, which is why so many deliver outputs and no change. This course covers designing from the intended change backwards. Delegates work through problem analysis and the causal chain behind a situation, articulating the change sought and the pathway to it, and the assumptions on which each step depends, which is where most theories of change fail. Converting a theory into a logical framework or results matrix is covered. Indicators, targets and risks follow. Testing a theory against evidence is addressed, including revising it. The course closes on using the framework during implementation rather than filing it after approval.

What you will learn

- Analyse a problem and map its causal chain
- Articulate the change sought and the pathway toward it
- Surface and test the assumptions each step depends on
- Convert a theory of change into a logical framework or results matrix
- Set indicators, targets and risk assumptions
- Test a theory against available evidence and revise it
- Use the framework during implementation rather than filing it

Who should attend

- Programme designers and proposal writers
- Monitoring and evaluation staff
- Non governmental organisation and donor programme staff
- Government policy and planning officers
- Consultants designing development interventions

Course outline

- 01 Activities first, results chain afterwards
- 02 Problem analysis and causal chains
- 03 Articulating the change sought
- 04 Pathways and intermediate outcomes
- 05 Assumptions and where theories fail
- 06 Converting to a logical framework
- 07 Indicators, targets and risks
- 08 Testing, revising and using the framework

Upcoming dates

Dates	Venue	Format	Fee per delegate
25 to 27 November 2026	Dar es Salaam, Tanzania	Classroom	USD 995
25 to 27 January 2027	Pretoria, South Africa	Classroom	R14,950
1 to 3 February 2027	Kigali, Rwanda	Classroom	USD 995
22 to 24 February 2027	Online	Online	R6,500



Fees and how to register

This 3 day course is **R6,500** per delegate online, **R14,950** in the classroom in South Africa, Botswana, Namibia, Lesotho and Eswatini, and **USD 995** in the classroom elsewhere in Africa. In-house training is quotation on request. Book 2 or more delegates on this course and save 10%.

To register or request an in-house proposal, visit www.afrisciencegroup.com, email info@afriscience.co.za, or WhatsApp us on **+27 63 479 1136**.

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