



## PROCUREMENT AND MATERIALS MANAGEMENT

# Spend Analysis and Procurement Cost Reduction

3 day course

Classroom, online or in-house

## Course overview

Most organisations cannot say what they spend, with whom, on what, because the data sits across systems in inconsistent categories, and savings claimed without that baseline are usually unverifiable. This course covers building the baseline and then acting on it. Delegates work through data extraction and cleansing, classification and the taxonomy that makes spend comparable, and the analyses that reveal opportunity: concentration, fragmentation, maverick spend and price variance for the same item. Opportunity assessment and prioritisation follow. Savings methodology is treated seriously, including the difference between cost reduction, cost avoidance and a budget that was simply overstated. The course closes on tracking savings to the financial statements.

## What you will learn

- Extract and cleanse spend data from inconsistent sources
- Build a classification taxonomy that makes spend comparable
- Analyse concentration, fragmentation and maverick spend
- Identify price variance for the same item across the organisation
- Assess and prioritise savings opportunities
- Distinguish cost reduction from cost avoidance defensibly
- Track claimed savings through to the financial statements

## Who should attend

- Procurement managers and category managers
- Procurement analysts and data staff
- Finance staff reviewing procurement savings claims
- Supply chain managers
- Internal auditors testing savings reporting

## Course outline

- 01 Savings without a baseline
- 02 Data extraction and cleansing
- 03 Classification and taxonomy
- 04 Concentration and fragmentation analysis
- 05 Maverick spend and price variance
- 06 Opportunity assessment and prioritisation
- 07 Cost reduction against cost avoidance
- 08 Tracking savings to the financial statements

## Upcoming dates

| Dates                   | Venue                   | Format    | Fee per delegate |
|-------------------------|-------------------------|-----------|------------------|
| 28 to 30 September 2026 | Cape Town, South Africa | Classroom | R14,950          |
| 23 to 25 November 2026  | Online                  | Online    | R6,500           |
| 2 to 4 December 2026    | Durban, South Africa    | Classroom | R14,950          |
| 23 to 25 December 2026  | Pretoria, South Africa  | Classroom | R14,950          |



## Fees and how to register

This 3 day course is **R6,500** per delegate online, **R14,950** in the classroom in South Africa, Botswana, Namibia, Lesotho and Eswatini, and **USD 995** in the classroom elsewhere in Africa. In-house training is quotation on request. Book 2 or more delegates on this course and save 10%.

To register or request an in-house proposal, visit [www.afrisciencegroup.com](http://www.afrisciencegroup.com), email [info@afriscience.co.za](mailto:info@afriscience.co.za), or WhatsApp us on **+27 63 479 1136**.

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