



FINANCE AND TREASURY TRAINING

Rolling Forecasts and Driver Based Budgeting

3 day course

Classroom, online or in-house

Course overview

An annual budget is a set of assumptions fixed at one moment and defended for twelve months, which in markets where the exchange rate and commodity prices move sharply means the organisation is steering by a number everybody knows is wrong. This course covers the alternative. Delegates work through identifying the drivers that actually move the result, building a model on those drivers rather than on last year plus a percentage, and the rolling horizon that keeps a forecast forward looking. Forecast accuracy measurement is covered, since a forecast nobody scores does not improve. The behavioural change is treated directly, because a rolling forecast fails where people still defend an annual target. The course closes on linking forecasts to resource decisions and on the reporting that follows.

What you will learn

- Identify the drivers that actually move the result
- Build a driver based model rather than an incremental budget
- Operate a rolling horizon that stays forward looking
- Measure and improve forecast accuracy
- Separate a forecast from a target so both stay honest
- Link forecasts to resource and spending decisions
- Manage the behavioural change the approach requires

Who should attend

- Financial planning and analysis managers
- Management accountants responsible for forecasting
- Finance business partners supporting operational teams
- Treasury staff exposed to currency and commodity volatility
- Controllers seeking to modernise the budgeting process

Course outline

- 01 Steering by a number known to be wrong
- 02 Drivers that move the result
- 03 Building a driver based model
- 04 The rolling horizon
- 05 Forecast accuracy measurement
- 06 Forecast against target
- 07 Linking forecasts to resource decisions
- 08 Behavioural change and reporting

Upcoming dates

Dates	Venue	Format	Fee per delegate
14 to 16 October 2026	Pretoria, South Africa	Classroom	R14,950
4 to 6 November 2026	Port Louis, Mauritius	Classroom	USD 995
9 to 11 December 2026	Maseru, Lesotho	Classroom	R14,950
23 to 25 December 2026	Cape Town, South Africa	Classroom	R14,950



Fees and how to register

This 3 day course is **R6,500** per delegate online, **R14,950** in the classroom in South Africa, Botswana, Namibia, Lesotho and Eswatini, and **USD 995** in the classroom elsewhere in Africa. In-house training is quotation on request. Book 2 or more delegates on this course and save 10%.

To register or request an in-house proposal, visit www.afrisciencegroup.com, email info@afriscience.co.za, or WhatsApp us on **+27 63 479 1136**.

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