



TAX AND LEGAL TRAINING

Regulatory Compliance and Licensing Across African Markets

3 day course

Classroom, online or in-house

Course overview

Expanding across African markets means meeting requirements that differ by country, change without much notice, and are sometimes administered differently from how they are written. This course covers operating in that environment. Delegates work through market entry structures and the licensing each triggers, and building a country by country obligation register rather than assuming one jurisdiction resembles another. Sector licensing is addressed for the regulated industries where most of the difficulty sits. Local content, ownership and employment requirements are covered, since these often determine whether an entry is viable. Exchange control, repatriation of profit and central bank approvals follow. Data protection obligations, now in force across much of the continent, are addressed. Regional frameworks and free trade arrangements are covered on what they change in practice. The course closes on maintaining licences, on renewal calendars and on managing a regulator relationship in each market.

What you will learn

- Choose a market entry structure and identify the licensing it triggers
- Build a country by country obligation register
- Meet sector licensing requirements in regulated industries
- Assess local content, ownership and employment requirements
- Navigate exchange control, repatriation and central bank approvals
- Comply with data protection obligations across jurisdictions
- Maintain licences on a renewal calendar and manage regulator relationships

Who should attend

- Compliance officers and heads of regulatory affairs
- Legal counsel supporting market entry and expansion
- Risk management and internal audit professionals
- Government affairs and public policy officers
- Executives responsible for regional business expansion

Course outline

- 01 Written one way, administered another
- 02 Market entry structures and licensing
- 03 The country by country obligation register
- 04 Sector licensing in regulated industries
- 05 Local content, ownership and employment
- 06 Exchange control and repatriation
- 07 Data protection across the continent
- 08 Regional frameworks, renewals and regulator relationships

Upcoming dates



Dates	Venue	Format	Fee per delegate
30 September to 2 October 2026	Maputo, Mozambique	Classroom	USD 995
14 to 16 December 2026	Kigali, Rwanda	Classroom	USD 995
28 to 30 December 2026	Casablanca, Morocco	Classroom	USD 995
4 to 6 January 2027	Online	Online	R6,500

Fees and how to register

This 3 day course is **R6,500** per delegate online, **R14,950** in the classroom in South Africa, Botswana, Namibia, Lesotho and Eswatini, and **USD 995** in the classroom elsewhere in Africa. In-house training is quotation on request. Book 2 or more delegates on this course and save 10%.

To register or request an in-house proposal, visit www.afrisciencegroup.com, email info@afriScience.co.za, or WhatsApp us on **+27 63 479 1136**.

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