



PROJECT AND CONTRACT MANAGEMENT

Public Private Partnerships and Concession Contracts

5 day course

Classroom, online or in-house

Course overview

A public private partnership transfers the delivery and often the financing of public infrastructure to a private party for a long period, and the arrangement succeeds or fails on risk allocation decided before anybody knows what the asset will actually cost to run. This course covers structuring one. Delegates work through the models from management contract through concession to design build finance operate, and what each transfers. Feasibility, affordability and value for money assessment are covered, including the comparison against public delivery. Risk allocation, payment mechanisms and availability based payment follow. Financing structure and lender requirements are addressed. The course closes on contract management across a long term, on renegotiation pressure, and on handback.

What you will learn

- Compare partnership models and what each actually transfers
- Assess feasibility, affordability and value for money
- Compare against a public sector delivery alternative honestly
- Allocate risk to the party able to manage it
- Design payment mechanisms including availability based payment
- Understand financing structure and lender requirements
- Manage the contract long term, resist renegotiation pressure and plan handback

Who should attend

- Government infrastructure and treasury officials
- Project developers and sponsors
- Legal, financial and technical advisers
- Lenders and development finance staff
- Regulators overseeing concession arrangements

Course outline

- 01 Risk allocated before the cost is known
- 02 Models from management contract to concession
- 03 Feasibility and affordability
- 04 Value for money and the public comparator
- 05 Risk allocation principles
- 06 Payment mechanisms and availability payment
- 07 Financing structure and lender requirements
- 08 Long term management, renegotiation and handback

Upcoming dates

Dates	Venue	Format	Fee per delegate
26 to 30 October 2026	Mbabane, Eswatini	Classroom	R19,950
2 to 6 November 2026	Lagos, Nigeria	Classroom	USD 1,325
23 to 27 November 2026	Maputo, Mozambique	Classroom	USD 1,325
8 to 12 March 2027	Online	Online	R8,500



Fees and how to register

This 5 day course is **R8,500** per delegate online, **R19,950** in the classroom in South Africa, Botswana, Namibia, Lesotho and Eswatini, and **USD 1,325** in the classroom elsewhere in Africa. In-house training is quotation on request. Book 2 or more delegates on this course and save 10%.

To register or request an in-house proposal, visit www.afrisciencegroup.com, email info@afiscience.co.za, or WhatsApp us on **+27 63 479 1136**.

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