



PROCUREMENT AND MATERIALS MANAGEMENT

Procurement Strategy and Policy Development

3 day course

Classroom, online or in-house

Course overview

Procurement policy is commonly written to satisfy an auditor and then applied to every purchase regardless of value or risk, which is how a organisation ends up running a full tender for stationery while a critical service renews without review. This course covers proportionate design. Delegates work through the strategy that connects procurement to what the organisation is trying to achieve, category segmentation by value and supply risk, and the sourcing approach each segment warrants. Policy architecture follows: what belongs in policy, what belongs in procedure, and the thresholds that decide effort. Delegation of authority and approval design are covered. Compliance, exceptions and the emergency route that must exist without becoming the norm are addressed. The course closes on measuring whether the policy is followed and whether it helps.

What you will learn

- Connect procurement strategy to organisational objectives
- Segment categories by value and supply risk
- Match sourcing approach to each segment
- Separate policy from procedure and set proportionate thresholds
- Design delegation of authority and approval levels
- Provide an emergency route that does not become the norm
- Measure whether the policy is followed and whether it helps

Who should attend

- Heads of procurement and chief procurement officers
- Procurement policy and governance specialists
- Supply chain directors setting functional strategy
- Finance directors overseeing procurement transformation
- Consultants advising organisations on procurement redesign

Course outline

- 01 A full tender for stationery
- 02 Strategy connected to organisational objectives
- 03 Category segmentation by value and risk
- 04 Sourcing approach by segment
- 05 Policy against procedure
- 06 Thresholds and proportionate effort
- 07 Delegation and approval design
- 08 Exceptions, emergency routes and measurement

Upcoming dates

Dates	Venue	Format	Fee per delegate
19 to 21 October 2026	Kigali, Rwanda	Classroom	USD 995
3 to 5 February 2027	Online	Online	R6,500
15 to 17 February 2027	Windhoek, Namibia	Classroom	R14,950



Fees and how to register

This 3 day course is **R6,500** per delegate online, **R14,950** in the classroom in South Africa, Botswana, Namibia, Lesotho and Eswatini, and **USD 995** in the classroom elsewhere in Africa. In-house training is quotation on request. Book 2 or more delegates on this course and save 10%.

To register or request an in-house proposal, visit www.afrisciencegroup.com, email info@afriscience.co.za, or WhatsApp us on **+27 63 479 1136**.

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