



TAX AND LEGAL TRAINING

Legal Drafting for Corporate Transactions

3 day course

Classroom, online or in-house

Course overview

In a corporate transaction the agreement is not a record of the deal, it is the deal, and the allocation of risk between buyer and seller happens almost entirely in clauses most parties skim. This course covers drafting them. Delegates work through transaction structures and the difference in what a share purchase and an asset purchase actually transfer. Due diligence and how findings feed the drafting follow. Conditions precedent and the gap between signing and completion are covered. Representations, warranties and the disclosure letter are addressed as one mechanism rather than three. Indemnities, limitation of liability and the caps and baskets that decide real exposure follow. Price adjustment, earn outs and completion accounts are covered, including the disputes they generate. Shareholders agreements, minority protections and deadlock provisions are addressed. The course closes on completion mechanics and on post completion obligations.

What you will learn

- Select a transaction structure knowing what each actually transfers
- Translate due diligence findings into drafted protection
- Draft conditions precedent and manage the gap to completion
- Use warranties and the disclosure letter as a single mechanism
- Set indemnities, caps and baskets that reflect real exposure
- Draft price adjustment, earn outs and completion accounts
- Draft shareholder protections and run completion and post completion steps

Who should attend

- Transactional lawyers and legal counsel
- Mergers and acquisitions advisors
- Company secretaries supporting corporate transactions
- Private equity and investment officers
- Legal drafting officers in regulatory or parastatal bodies

Course outline

- 01 The agreement is the deal
- 02 Share purchase against asset purchase
- 03 Due diligence feeding the drafting
- 04 Conditions precedent and the interim period
- 05 Warranties and the disclosure letter
- 06 Indemnities, caps and baskets
- 07 Price adjustment, earn outs and completion accounts
- 08 Shareholders agreements, completion and post completion

Upcoming dates



Dates	Venue	Format	Fee per delegate
28 to 30 September 2026	Durban, South Africa	Classroom	R14,950
2 to 4 November 2026	Pretoria, South Africa	Classroom	R14,950
9 to 11 November 2026	Online	Online	R6,500
21 to 23 December 2026	Johannesburg, South Africa	Classroom	R14,950

Fees and how to register

This 3 day course is **R6,500** per delegate online, **R14,950** in the classroom in South Africa, Botswana, Namibia, Lesotho and Eswatini, and **USD 995** in the classroom elsewhere in Africa. In-house training is quotation on request. Book 2 or more delegates on this course and save 10%.

To register or request an in-house proposal, visit www.afrisciencegroup.com, email info@afriScience.co.za, or WhatsApp us on **+27 63 479 1136**.

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