



PROCUREMENT AND MATERIALS MANAGEMENT

Framework Agreements and Call Off Contracts

3 day course

Classroom, online or in-house

Course overview

A framework agreement is meant to remove the cost of tendering the same requirement repeatedly, and a badly built one instead locks an organisation into rates it cannot benchmark for several years. This course covers building good ones. Delegates work through when a framework is the right instrument and when it is not, single and multi supplier structures, and the call off mechanisms that allocate work: direct award, mini competition and rotation. Pricing structures and the indexation that keeps rates honest are covered. Governance during the term follows, including performance review and the right to remove a supplier. The course closes on measuring whether the framework actually delivered value, and on planning the retender.

What you will learn

- Decide when a framework is the right instrument
- Structure single and multi supplier frameworks
- Design call off mechanisms including mini competition
- Set pricing structures and indexation that keep rates honest
- Govern supplier performance during the term
- Remove or suspend a supplier within the agreement
- Measure delivered value and plan the retender

Who should attend

- Procurement managers and contract officers
- Public sector procurement practitioners
- Category managers running repeat requirements
- Budget holders calling off against frameworks
- Auditors reviewing framework usage

Course outline

- 01 When a framework helps and when it traps
- 02 Single and multi supplier structures
- 03 Scope, term and estimated volumes
- 04 Call off mechanisms
- 05 Pricing structures and indexation
- 06 Governance and performance review
- 07 Suspension and removal
- 08 Measuring value and retendering

Upcoming dates

Dates	Venue	Format	Fee per delegate
28 to 30 October 2026	Pretoria, South Africa	Classroom	R14,950
16 to 18 December 2026	Harare, Zimbabwe	Classroom	USD 995
22 to 24 March 2027	Online	Online	R6,500

Fees and how to register

This 3 day course is **R6,500** per delegate online, **R14,950** in the classroom in South Africa, Botswana, Namibia,



Lesotho and Eswatini, and **USD 995** in the classroom elsewhere in Africa. In-house training is quotation on request. Book 2 or more delegates on this course and save 10%.

To register or request an in-house proposal, visit www.afrisciencegroup.com, email info@afriscience.co.za, or WhatsApp us on **+27 63 479 1136**.

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