



PROJECT AND CONTRACT MANAGEMENT

Business and Contract Law

5 day course

Classroom, online or in-house

Course overview

Commercial staff make legally binding decisions daily, usually without legal training and often without realising the decision was binding. This course gives them the grounding. Delegates work through contract formation and when an exchange of emails becomes an agreement, authority and who can bind the organisation, and the terms implied by law alongside those written down. Exclusion and limitation clauses are examined for what actually survives challenge. Breach, remedies and termination are covered, along with the basics of agency, and the course closes on when to involve legal counsel, which is a judgement most commercial disputes turn on.

What you will learn

- Explain contract formation and recognise when an agreement exists
- Identify who has authority to bind the organisation
- Distinguish express terms from those implied by law
- Assess exclusion and limitation clauses for what survives challenge
- Apply the law of breach, remedies and termination
- Recognise agency and the liability it creates
- Judge when a matter requires legal counsel

Who should attend

- Commercial, procurement and contract staff
- Project and operations managers
- Sales and business development professionals
- Finance managers approving commitments
- Anyone signing or negotiating on the organisation's behalf

Course outline

- 01 Contract formation and the binding exchange
- 02 Authority and binding the organisation
- 03 Express terms and terms implied by law
- 04 Exclusion and limitation clauses
- 05 Breach and the remedies available
- 06 Termination and its consequences
- 07 Agency and the liability it creates
- 08 When to involve legal counsel

Upcoming dates

Dates	Venue	Format	Fee per delegate
5 to 9 October 2026	Dar es Salaam, Tanzania	Classroom	USD 1,325
12 to 16 October 2026	Harare, Zimbabwe	Classroom	USD 1,325
26 to 30 October 2026	Cape Town, South Africa	Classroom	R19,950
14 to 18 December 2026	Online	Online	R8,500



Fees and how to register

This 5 day course is **R8,500** per delegate online, **R19,950** in the classroom in South Africa, Botswana, Namibia, Lesotho and Eswatini, and **USD 1,325** in the classroom elsewhere in Africa. In-house training is quotation on request. Book 2 or more delegates on this course and save 10%.

To register or request an in-house proposal, visit www.afrisciencegroup.com, email info@afriscience.co.za, or WhatsApp us on **+27 63 479 1136**.

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