



MAINTENANCE MANAGEMENT TRAINING

Benchmarking: Comparing Your Performance

3 day course

Classroom, online or in-house

Course overview

Benchmarking is valuable when the comparison is genuine and misleading when it is not, and most published benchmark comparisons are not. This course covers doing it properly. Delegates work through selecting what to benchmark, finding valid comparators, normalising for the differences that make a raw comparison meaningless, gathering data ethically and legally, and converting a gap into an improvement plan. Attention is given to the competition law limits on information exchange between competitors, and to the common error of adopting another organisation's practice without the conditions that made it work there.

What you will learn

- Select what to benchmark and why
- Identify valid comparators rather than convenient ones
- Normalise data for the differences that distort comparison
- Gather benchmark data ethically and within competition law
- Convert a performance gap into a specific improvement plan
- Assess whether a practice will transfer to your conditions
- Avoid the common misuses of published benchmark data

Who should attend

- Operations and performance managers
- Strategy and planning professionals
- Continuous improvement practitioners
- Finance and analysis staff
- Quality managers

Course outline

- 01 What benchmarking is for, and how it misleads
- 02 Selecting what to benchmark
- 03 Finding valid comparators
- 04 Normalisation and the differences that distort
- 05 Data gathering, ethics and competition law limits
- 06 Analysing a gap
- 07 Assessing whether a practice will transfer
- 08 Converting findings into a plan

Upcoming dates

Dates	Venue	Format	Fee per delegate
2 to 4 September 2026	Kampala, Uganda	Classroom	R11,995
16 to 18 September 2026	Lilongwe, Malawi	Classroom	R11,995
28 to 30 October 2026	Lilongwe, Malawi	Classroom	R11,995

Fees and how to register

Online **from R6,500** per delegate, classroom **from R11,995** per delegate, in-house training is quotation on request. Book 2 or more delegates on this course and save 10%.



To register or request an in-house proposal, visit www.afrisciencegroup.com, email info@afri-science.co.za, or WhatsApp us on **+27 63 479 1136**.

AfriScience Group | +27 61 536 6531 | info@afri-science.co.za | Pretoria, Gauteng, South Africa